



CAPABILITY STATEMENT

The Truvian Group

Senior leader and executive team development, delivered by people who have run organizations, not only advised them.

CORE COMPETENCIES

- **Executive team development.** Developing senior leadership teams inside their recurring leadership meetings, where real decisions are made, rather than at an offsite.
- **Executive coaching.** Confidential, one-to-one work with senior leaders, including senior government executives.
- **The 8 Hats.** An organizational diagnostic of the eight functions every organization runs on, with a dashboard to keep them in balance.
- **TMeeting.** One system to Create, Hold and Follow-Up on meetings, built to scale across an organization.
- **The Truvian Profile.** An instrument that defines what each person brings, so a team can work with its differences.

DIFFERENTIATORS

- Led by former chief executives and founders with direct operating responsibility.
- No standard program. Instruments are selected to fit the leader and team, including CliftonStrengths, CoreClarity, leadership styles and conflict styles.
- Sized to the organization, from an hour a month by phone to a week a month onsite.
- Confidential by practice: Truvian names organizations, never individuals.
- Work delivered in more than 40 countries.

PAST PERFORMANCE

Federal and defense

Federal Aviation Administration
Department of Defense /
Department of War

Commercial

Verizon
Microsoft
Lockheed Martin
Qwest, now Lumen

Also education, nonprofit, healthcare, and small and mid-sized business clients.

LEGAL NAME

Truvian Group, LLC

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CAGE

10E07

PRIMARY NAICS

541611

Administrative Management and
General Management
Consulting Services

BUSINESS STATUS

Woman-owned

LOCATION

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Tennessee

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